

ANGELO B. FRANCO

Senior NetSuite ERP Consultant | Managed Services Specialist
Oracle ACS | 7+ Years ERP Implementation & Managed Services

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PROFESSIONAL SUMMARY

Results-driven Senior NetSuite ERP Consultant with 7+ years of full-cycle ERP implementation and Managed Services experience across Manufacturing, Supply Chain, Finance, and Retail. Proven track record in Oracle ACS delivering end-to-end NetSuite solutions — from presales discovery and fit/gap analysis to solution design, SuiteScript 2.1 customizations, eCommerce platform integration via REST API, and post-go-live managed services. Adept at leading cross-functional teams, managing client stakeholders, and translating complex business requirements into scalable, production-ready ERP systems.

CORE COMPETENCIES

Full Cycle Implementation	AI Agent Design	SuiteScript 2.1	n8n Automation	eCommerce REST API Integration
Stakeholder Management	Fit/Gap Analysis	React / TypeScript	LLM Prompt Engineering	Presales & Solution Consulting

TECHNICAL SKILLS

NetSuite Modules: General Ledger, Accounts Receivable, Accounts Payable, Fixed Asset, Advance Procurement, Advance Inventory, WMS, SRP (Project Management), Demand Planning, Financial Mid-Market

AI & Automation: Claude API, GPT-4o, Gemini, n8n (self-hosted), Prompt Engineering, AI Agent design, Webhook-based automation pipelines, Facebook Messenger bots

Development: SuiteScript 2.1, React, TypeScript, Tailwind CSS, JavaScript (ES6+), Claude Code, HTML/CSS, REST APIs, Google Apps Script

Tools & Platforms: Oracle NetSuite, n8n, Vercel, Google Sheets, Google Drive, PandaDoc, Asana, Calendly, Hostinger, Supabase, Meta Business Suite

Industries: Manufacturing, Supply Chain, Financial & Controlling, Retail, Real Estate, F&B, Renewable Energy

WORK HISTORY

Senior Principal Consultant | **Oracle Philippines (ACS Division)**

Nov 2024 – Present | Makati City, Metro Manila (Remote)

- Lead cross-functional teams in designing and implementing Oracle NetSuite solutions across Financial & Controlling, Manufacturing, WMS, and SRP modules.
- Drive adoption of Agile delivery methodologies, improving project timelines and client satisfaction.
- Mentor and develop junior consultants, elevating team capability across implementation phases.
- Manage key stakeholder relationships, ensuring alignment between project deliverables and client business goals.
- Conduct fit/gap analysis, solution design, and deliver SuiteScript 2.1 customizations for complex client requirements.

Sr. NetSuite Functional Consultant | FORTE Consulting

Jan 2024 – Sep 2024 | Remote

- Led full-cycle NetSuite implementation projects, translating complex business requirements into technical solutions.
- Managed pre-sales demos, customer support, end-user training, and post-go-live hyper care.
- Customized NetSuite modules across Finance, Procurement, and Inventory for diverse client verticals.

Sr. NetSuite Functional Consultant | Threadgold Consulting

Mar 2023 – Feb 2024 | Remote

- Led full-cycle NetSuite implementations from discovery through deployment across all project phases.
- Managed customer support, pre-sales demonstrations, and structured training programs.
- Drove solution delivery across discovery, design, build, testing, training, and go-live.

NetSuite Project Manager | CloudTech Philippines

Nov 2021 – Mar 2023 | Remote

- Delivered 10+ concurrent Oracle NetSuite projects using defined delivery methodology.
- Managed scope, budget, timeline, resources, quality, and customer satisfaction across the full project lifecycle.
- Planned and communicated project milestones, maintaining momentum and resolving escalations proactively.
- Identified and mitigated risks; facilitated resolution of critical issues and project roadblocks.

Sr. NetSuite Functional Consultant | ABJ Cloud Solutions

Nov 2020 – Oct 2021 | Kuala Lumpur, Malaysia (Remote)

- Led full-cycle NetSuite implementations, delivering effective technical designs aligned with business needs.
- Managed project planning, work breakdown structures, and change control processes.
- Executed solution delivery through discovery, design, build, testing, training, and deployment phases.

Functional Consultant | Mustard Seed Systems Corporation

Oct 2018 – Nov 2020 | Philippines

- Led full-cycle NetSuite implementations, translating complex business requirements into technical designs.
- Conducted fit/gap analysis and supported system design, configuration, and execution.
- Collaborated with development teams to implement custom solutions and ensure client satisfaction.

NOTABLE PROJECTS

- NetSuite ERP Full Cycle Implementation — Led end-to-end NetSuite implementations across multiple industries; managed all phases from presales discovery, fit/gap analysis, and solution design through build, UAT, training, go-live, and hypercare. Delivered solutions on time and within scope for clients across Manufacturing, Retail, Finance, and Supply Chain verticals.

- eCommerce Platform Integration with NetSuite via REST API — Architected and implemented bidirectional REST API integration between eCommerce platforms and Oracle NetSuite; covered real-time order sync, inventory availability updates, customer record management, and automated fulfillment workflows, eliminating manual data entry and reducing order processing time significantly.
- NetSuite Mobile Manufacturing — WIP and Routing Implementation — Deployed NetSuite Manufacturing module with mobile WMS for a manufacturing client; configured Work Orders, Work in Process (WIP) tracking, and Routing operations; enabled real-time shop floor visibility, barcode-driven work order execution, and accurate cost rollup across production stages.
- NetSuite US Tariff Compliance Implementation — Configured and implemented NetSuite to support US tariff regulations; worked with finance and procurement teams to map tariff codes, update landed cost structures, and ensure accurate duty computation across international purchase transactions, supporting client audit readiness and trade compliance requirements.
- Oracle + NetSuite Global Rollouts — Sr. Functional role across Financial & Controlling, Materials Management, Production Planning, Sales & Distribution, Retail, and WMS for multinational clients.

CERTIFICATIONS

- NetSuite Suite Foundation Certified
- NetSuite ERP Consultant Certified
- NetSuite Accounting Specialist
- NetSuite AI Foundation Certified

EDUCATION

Bachelor of Science in Management Accounting

Centro Escolar University | 2012